



Phyllis Sisenwine, MCC

## Lawyers: Increase Your Income and Impact with Powerful Solutions from Phyllis Sisenwine: “The Lawyer’s Coach”

With law firms, every new client counts and every missed opportunity affects your bottom line. Phyllis Sisenwine knows how to motivate lawyers to take action, increase profits and improve performance. She brings to her clients the same level of enthusiasm and energy she brought to her sales career.

As a top-producing sales professional for over 20 years Phyllis was often named “Salesperson of the Year.” She knows how to get results and helps lawyers do the same.

Knowing that the skill sets she had were transferable and wanting to help lawyers and other professionals achieve their goals, Phyllis became a coach and motivational speaker. Certified by the International Coach Federation and a member of the National Speakers Association, Phyllis has addressed law firms and bar associations nationwide. Phyllis is a contributing author of two books, a frequent radio and TV guest, and has published over 40 articles. Featured in *Selling Power Magazine*, she is recognized as an expert on business development.

Phyllis has helped to improve the business development, marketing and organizational skills of lawyers internationally.

215-968-2424



### Presentations

#### ◆ Choices – You Are What You Choose

The choices you make create your results. Learn how to increase your self-confidence, make better choices, plus the 4-step model for setting boundaries.

#### ◆ Get the Clients You Want in Record Time

Create a plan for your business and your life. Learn to eliminate what’s getting in the way. Be inspired to take action today.

#### ◆ Don’t Be a Lone Ranger – Get a Posse

Learn how to build your social capital and create community. This program will turn introverts into power networkers in a painless way. Learn how to create a great self-introduction.

#### ◆ Make Rain with the Lawyer’s Coach

Learn the three P’s to the ideal week and how to build relationships and get referrals. Create systems to increase your billable hours.

### Powerful Solutions – Inspiring Excellence...in You

A Master Certified Coach from the International Coach Federation, Phyllis works with lawyers who want the following results:

- ◆ more billable hours
- ◆ greater life balance
- ◆ higher performance
- ◆ more time
- ◆ improved productivity
- ◆ better organization



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## Client Comments

### Partial Client Roster

Asian American Bar Assn. of New York  
AuPair Care Regional Meeting  
Blank Rome LLP  
Chester County Bar Association  
Delaware Valley HR Consultants Forum  
Dollar Financial Group  
Duane Morris LLP  
EmCare  
Exelon Energy  
Gable, Peritz, Mishkin, LLP  
Hangley, Aronchick, Segal and Pudlin  
Janney, Montgomery, Scott, LLC  
Kansas City Bar Assn.  
Mercadien Corporation  
Montgomery County Bankers Assn.  
Merck and Co.  
Morgan Stanley Dean Witter  
New Jersey State Bar Assn.  
New York Law School  
PA Department of Education  
Philadelphia Intellectual  
Property Law Assn.  
Philadelphia Bar Assn.  
Post and Schell, P.C.  
Stampono, D'Angelo, Renzi, DiPiero  
Tolas  
Total Health Care Packaging, Inc.  
University of Pennsylvania  
U.S. Mint  
Wilmac Corporation  
Women in the Profession  
Woodcock Washburn

*"Phyllis is a very effective communicator, whether she is coaching or speaking. She is able to get the same strong message across to very diverse people and have them truly understand it and put it into practice....As a speaker, she is very invigorating and empowering; she makes you want to go out and market."*

*Margaret J. Concannon, Esq.*

*Russell, Krafft & Gruber LLP*

*"Phyllis' speech at the Bar Association meeting was well-organized, clear, peppy and practical....She was very comfortable with her audience and provided substantive suggestions that piqued my interest ....So, I called Phyllis for coaching....In the past year, I learned to be much more efficient and better organized. Interestingly, my income has increased substantially since I have been working with Phyllis."*

*Ralph S. Pinkus, Esq.*

*"Phyllis is a dynamic speaker. Her audience identifies with her and leaves her presentations with renewed energy to get organized and focused."*

*Patrice Toland, Esq.*

*"My business has increased 150% since I retained you as my coach. You continue to encourage me to be the best that I can be.*

*Thanks, Phyllis."*

*Jerry Rothkoff, Esq.*



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